High Quality Experience

Implements Full HD 1080p Video and Wideband Audio
The opportunity for personal workspace is now. Customers demand a rich, collaborative user experience that is interoperable and easy to use. In addition, we believe this transaction will leverage a highly skilled, incredibly talented and experienced workforce ready to deliver video to enterprise customers.

Mary Meeker, Morgan Stanley, Mar 2012

Videocodec Scopia XT4300
Feature Rich, Cost-Effective for Small to Medium Size Rooms

- H.264 High Profile, SVC
- 1080p60 resolution
- 5x optical zoom
  - 3x digital optional
- Single display support
  - 2nd display optional
- 1-way mic. Pod
- Wireless presentation
- Optional 4 port embedded MCU
Bring Your Own Device (BYOD)

Option which allows to integrate your own PC or tablet into a videoconference network

- Available for Windows & Mac PC, iOS & Android tablets
- Features: HD Voice, Video and Data
- Access from Anywhere
  - Wi-Fi & mobile wireless
  - Without VPN and through firewalls
  - Internet optimized
Recording Made Easy...
Option allowing to record any videoconference and chirurgic intervention (SCOPIA XT USB)
Solutions Security granted

• Prevent unwanted guests

• Meeting room lock and access PINs

• AES-128 encryption

• H.235 security and encryption for room systems

• Supports corporate security measures
Telemedicine Cart
Single Monitor, Powered/ no Powered

Expand flexible healthcare access through telehealth with this easy and affordable mobile solution, which combines the power to support onboard diagnostics and videoconferencing. Allows to confidently build a telemedicine platform that matches any of your needs.
Telemedicine Cart
Single or Dual Monitor
Powered/ no Powered

Description
Cart with LCD Pivot, SLA Powered, 1 Drawer; SV Telepresence Kit, Single Monitor
Includes LCD pivot, auto-locking drawer system (ADS), primary top drawer, drawer dividers, large lower drawer, worksurface, camera shelf, codec holder, CPU lock, secure CPU compartment, four-port USB hub, scanner holder bracket, mouse holder, wrist rest, back-tilt keyboard tray, left/right mouse tray, rear handle, storage basket, cable storage, four casters (two locking), two-battery 66 Ah power system, 10-foot (3 m) coiled cord, three AC outlets, power system user interface.
Video camera, monitors, codec, and telepresence and computing equipment not included

True Ergonomics
Ergonomic back-tilt keyboard tray with left or right mouse tray ensures wrists remain in a neutral position during data entry—avoid repetitive-stress injuries while increasing comfort and productivity
Patented CF lift-and-pivot motion technology minimizes forces required to adjust cart position:
Casters, height adjustment, LCD tilt and pan all require just a touch

Safe
For patient and caregiver safety the entire power system and the FULL cart are certified to UL and CAN/CSA-C22.2 No. 60601-1:08. Complies with EMI limits of FCC Part 15 Class A
Power System User Interface integrated conveniently on the worksurface (includes visual and audible battery status indicator)
Surfaces are treated with antimicrobial for product protection; handles are smooth and continuous for improved cleanability
Environmentally clean: RoHS, REACH, WEEE and EU (94/62/EC) packaging compliant
**PROPOSED SOLUTION**

**Telemedicine CART**
- 22” HD Monitor
- HD Videocodec

**EXISTING HD CAMERA**

**WIRELESS MIC**

**VIDEO CODEC**
Scopia XT4300
Wall mounted screen

**Local area network**

**Operation room Solution B**

**Operation room Solution A**

**Conference Room**

**Codec VDC**

**Video**

**Audio**
Telemedicine Cart
Single Monitor
SLA-BATTERY POWERED / NON POWERED

- Monitor 22” full HD
- Video Codec full HD

Use existing HD camera

BLUETOOTH

WIRELESS MIC

VIDEO

AUDIO

Hospital LAN

VideoCodec
<table>
<thead>
<tr>
<th>Option 1 Powered Cart</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>• <strong>Telemedicine Cart</strong> <em>(Single or dual Monitor)</em></td>
<td></td>
</tr>
<tr>
<td>SLA-BATTERY POWERED version</td>
<td></td>
</tr>
<tr>
<td>• TV/Monitor 22” full HD</td>
<td></td>
</tr>
<tr>
<td>• AVAYA XT 4300 video codec full HD</td>
<td></td>
</tr>
<tr>
<td>• Plantronics Voyager PRO UC microphone BT</td>
<td></td>
</tr>
<tr>
<td>TOTAL</td>
<td>€</td>
</tr>
</tbody>
</table>
Use existing HD camera

Hospital LAN

BLUETOOTH

WIRELESS MIC

VideoCodec

Wall Mounted display
• MONITOR LMD 2760 MD Full HD SONY (27'') (Medical monitor)
• Wall Bracket for monitor
• AVAYA XT 4300 video codec full HD
• Plantronics Voyager PRO UC microphone
• Scopia XT Series Camera Mount

TOTAL € ______________

RECORDING ADD ON: SCOPIA XT USB
€ ______________
• AVAYA XT 4300 video codec full HD
• Scopia XT Series Camera Mount
• Cable for Camera
• MCU Scopia XT Full SMB4 (MCU+ SCOPIA DESKTOP): multi videoconference device.
  Allows up to 4 live contemporary connection including access from desktops (MOBILE UNIT SOLUTION)

  TOTAL € __________

CONFERENCE ROOM ADDITIONAL REQUIREMENTS

• TV/MONITOR 50” (NOT INCLUDED)
• VIDEO PROJECTOR (NOT INCLUDED)
• AUDIO SYSTEM (NOT INCLUDED)
• MICROPHONE SYSTEM (NOT INCLUDED)
This configuration offers 3 intra-hospital video connection and one additional internal or external video connection or combination of the above.
Scopia® XT Desktop server
Software Requirements
The minimum software requirements for the Scopia® XT Desktop server are:
Operating systems:
• Windows® 2012 Server and Windows® 2012 R2 Server
• Windows® 2008 SP2 or Windows® 2008 R2, 32 and 64 bit (English, Japanese)
• Windows 7 Professional
MICRO SERVER HP

(2 DISKS RAID DA 1 TERABYTE, 8 GB RAM, XEON 3 PROCESSOR, DVD UNIT, INCLUDING WINDOWS SERVER LICENCE)

€ _______________
TOTAL COST OF EQUIPMENT

Option 1: Cart powered
• Operation room solution A
• Conference Room
• Mobile unit software & server
Total € __________

Option 2: Cart not powered
• Operation room solution B
• Conference Room
• Mobile unit software & server
Total € __________

Option 3: Wall mounted screen
• Operation room wall mounted solution
• Conference Room
• Mobile unit software & serve
Total € __________

* For Recorder option add € ____ in all solutions
SALES CONDITIONS

- VAT NOT INCLUDED
- FOB ANCONA (Shipment non included)
- 100% Payment for order confirmation
- Installation and test TBD
- Training TBD
- Travels and stay TBD

To evaluate the last three points more details about the site, attendees' and installation period are required
The one who sows creativity and innovation,
It collects future