

# **VIDEOCONFERENCE GLOBAL SOLUTION IN TELEMEDICINE**



# High Quality Experience

Implements Full HD 1080p  
Video and Wideband Audio

The screenshot displays the Avaya Scopia Desktop Virtual Room interface. The window title is "Scopia Desktop - Virtual Room - Anthony Scoot - 987654123". The interface includes a top toolbar with icons for Raise Hand, View, Present, Moderate, and Mobile Link. The AVAYA scopia logo is in the top right corner. On the left side, there is a search bar, a navigation pane with a bar chart, and a list of participants: Anthony Scoot, Meeting Room - NJ, John Turner, Elizabeth Lee, and Helen Wright. Below the participant list is a chat window with a "Public" dropdown. The main area shows a large video feed of a meeting room with five participants. Below this, there are three smaller video feeds for John Turner, Elizabeth Lee, and Helen Wright. The status bar at the bottom right indicates "John Turner is presenting".

# Videocodec Scopia XT4300

Feature Rich, Cost-Effective for Small to Medium Size Rooms



- ▶ H.264 High Profile, SVC
- ▶ 1080p60 resolution
- ▶ 5x optical zoom
  - 3x digital optional
- ▶ Single display support
  - 2nd display optional
- ▶ 1-way mic. Pod
- ▶ Wireless presentation
- ▶ Optional 4 port embedded MCU



# Scopia Desktop

Now Receive 1080p HD

## Bring Your Own Device (BYOD)

Option which allows to integrate your own PC or tablet into a videoconference network

- ▶ Available for Windows & Mac PC, iOS & Android tablets
- ▶ Features : HD Voice, Video and Data
- ▶ Access from Anywhere
  - Wi-Fi & mobile wireless
  - Without VPN and through firewalls
  - Internet optimized



# Recording Made Easy...

Option allowing to record any  
videoconference and chirurgic intervention  
**(SCOPIA XT USB )**



AVAYA

Christopher Foster

Recordings and Events

HAPPENING TODAY

LIVE

MOST VIEWED RECORDED MEETINGS

Thumbnail	Date	Duration	Title	Presenter
	01/28/2015	24:59	Diagnostic Server Use Case Video	Thomas Wilson
	02/11/2015	2:37	Unified Communications	Elizabeth Turner
	02/15/2015	12:50	Avaya K-12 Education Solutions	Kenneth Thompson
	02/23/2015	10:05	Partnering in Action	Kimberly Green
	06/23/2014		Avaya CMS Mobile	Anthony West

# Solutions Security granted



- Prevent unwanted guests
- Meeting room lock and access PINs
- AES-128 encryption
- H.235 security and encryption for room systems
- Supports corporate security measures

# Telemedicine Cart

## Single Monitor, Powered/ no Powered

*Expand flexible healthcare access through telehealth with this easy and affordable mobile solution, which combines the power to support onboard diagnostics and videoconferencing.*

*Allows to confidently build a telemedicine platform that matches any of your needs*



# Telemedicine Cart

## Single or Dual Monitor

### Powered/ no Powered

#### Description

Cart with LCD Pivot, SLA Powered, 1 Drawer; SV Telepresence Kit, Single Monitor  
Includes LCD pivot, auto-locking drawer system (ADS), primary top drawer, drawer dividers, large lower drawer, worksurface, camera shelf, codec holder, CPU lock, secure CPU compartment, four-port USB hub, scanner holder bracket, mouse holder, wrist rest, back-tilt keyboard tray, left/right mouse tray, rear handle, storage basket, cable storage, four casters (two locking), two-battery 66 Ah power system, 10-foot (3 m) coiled cord, three AC outlets, power system user interface.  
Video camera, monitors, codec, and telepresence and computing equipment not included

#### True Ergonomics

Ergonomic back-tilt keyboard tray with left or right mouse tray ensures wrists remain in a neutral position during data entry—avoid repetitive-stress injuries while increasing comfort and productivity  
Patented CF lift-and-pivot motion technology minimizes forces required to adjust cart position:  
Casters, height adjustment, LCD tilt and pan all require just a touch

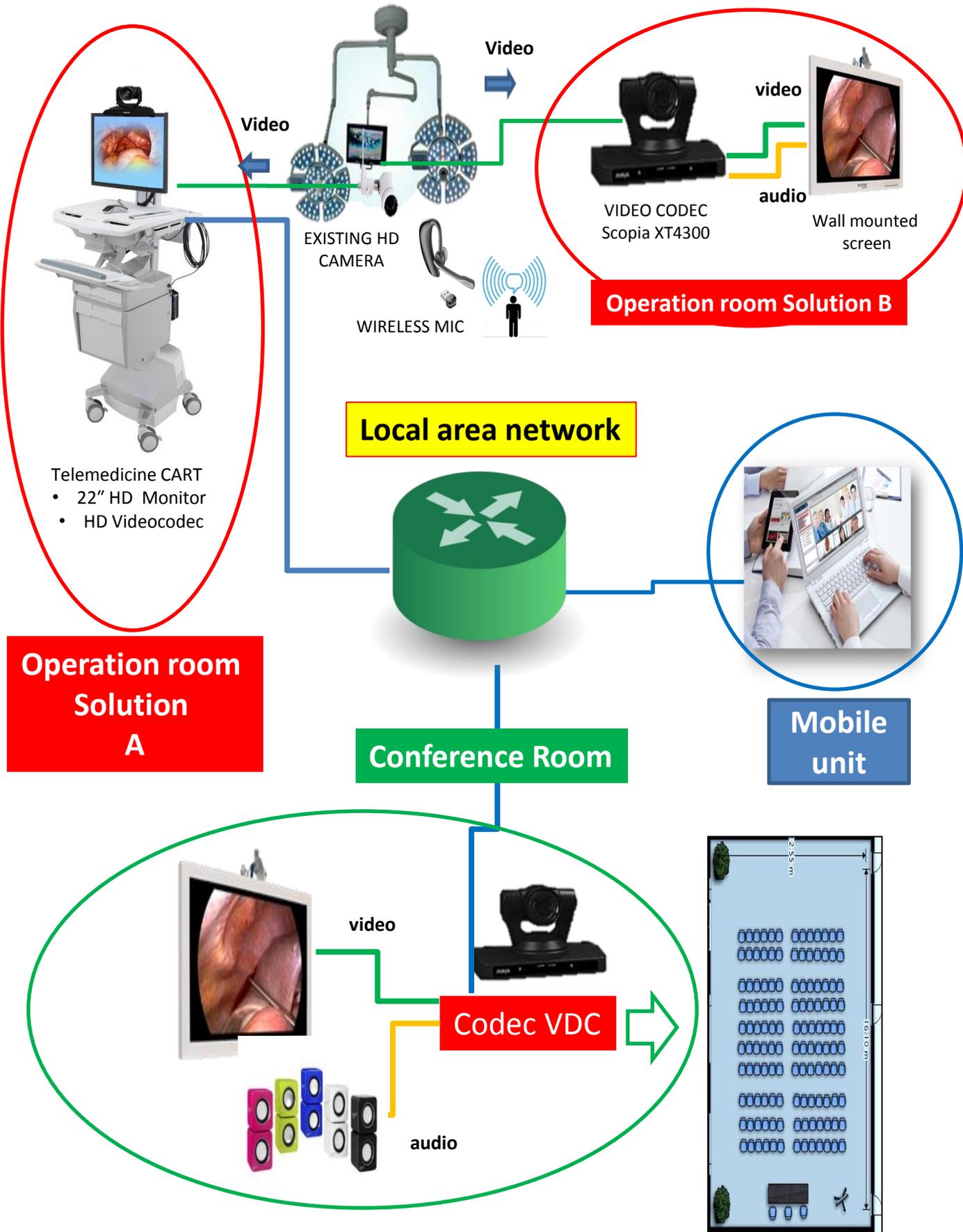
#### Safe

For patient and caregiver safety the entire power system and the FULL cart are certified to UL and CAN/CSA-C22.2 No. 60601-1:08. Complies with EMI limits of FCC Part 15 Class A  
Power System User Interface integrated conveniently on the worksurface (includes visual and audible battery status indicator)  
Surfaces are treated with antimicrobial for product protection; handles are smooth and continuous for improved cleanability  
Environmentally clean: RoHS, REACH, WEEE and EU (94/62/EC) packaging compliant

Durable, easy-to-clean exterior composed of aluminum, high-grade plastic and zinc-plated steel promotes infection control  
Large, smooth worksurface; easy-to-clean design promotes infection control  
Lockable, ventilated enclosed storage for closed notebook, thin client or CPU. Keys and locks are heavy-duty  
Locking casters  
CPU lock provided inside the storage compartment for additional security  
Designed to meet guidelines established by the American National Standards Institute for computer use



# PROPOSED SOLUTION



# OPERATION ROOM PROJECT DETAILS : SOLUTION A

## Telemedicine Cart

### Single Monitor

SLA-BATTERY POWERED /  
NON POWERED

- Monitor 22" full HD
- Video Codec full HD



**BLUETOOTH**



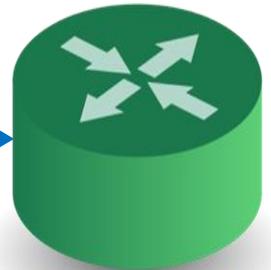
**WIRELESS MIC**



**AUDIO**

Use existing HD  
camera

**VIDEO**



**Hospital LAN**

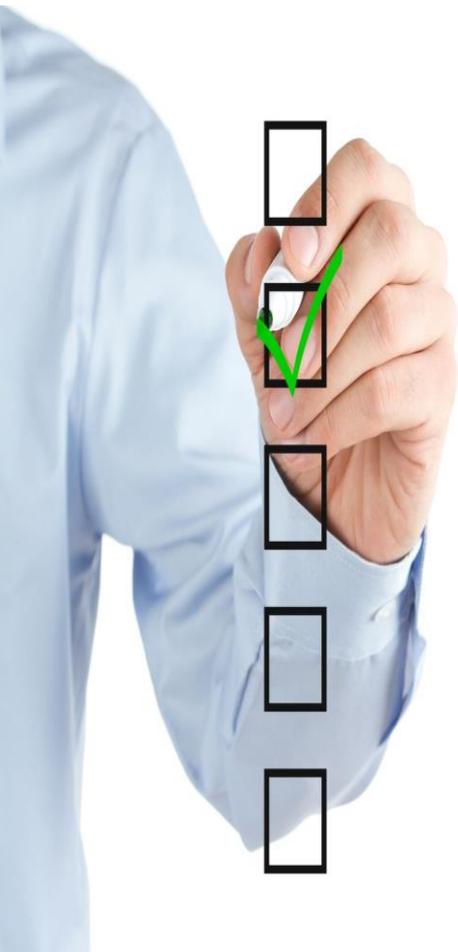
**VideoCodec**



# OPERATION ROOM SOLUTION A QUOTATION



**The Price?**  
GOOD QUESTION!



## Option 1 Powered Cart

- **Telemedicine Cart** (Single or dual Monitor)  
SLA-BATTERY POWERED version
- TV/Monitor 22" full HD
- AVAYA XT 4300 video codec full HD
- Plantronics Voyager PRO UC microphone BT

TOTAL € \_\_\_\_\_

## Option 2 Non Powered Cart

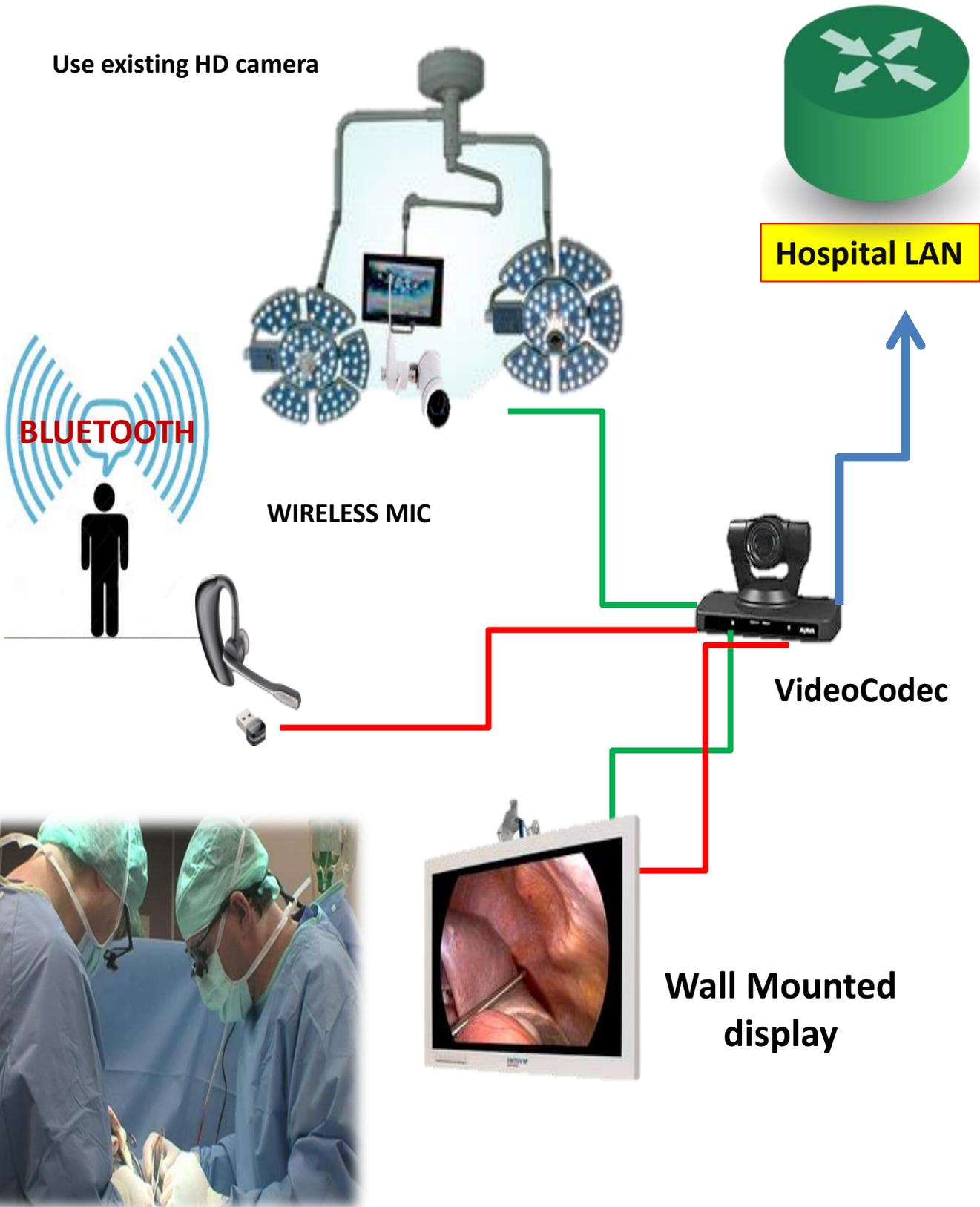
- **Telemedicine Cart** (Single or dual Monitor)  
NON POWERED version
- TV/Monitor 22" full HD
- AVAYA XT 4300 video codec full HD
- Plantronics Voyager PRO UC microphone BT

TOTAL € \_\_\_\_\_

RECORDING ADD ON : SCOPIA XT USB

€ \_\_\_\_\_

# OPERATION ROOM PROJECT DETAILS : SOLUTION B

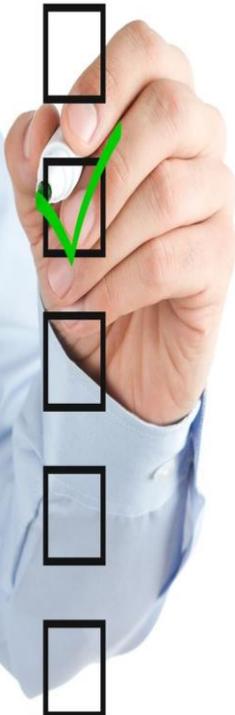


# OPERATION ROOM SOLUTION B QUOTATION



**The Price?**  
GOOD QUESTION!

- **MONITOR LMD 2760 MD Full HD SONY (27")** (Medical monitor)
- **Wall Bracket for monitor**
- **AVAYA XT 4300 video codec full HD**
- **Plantronics Voyager PRO UC microphone**
- **Scopia XT Series Camera Mount**

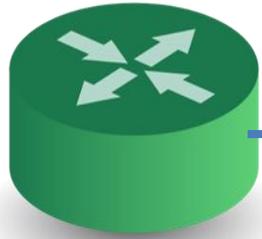


**TOTAL** € \_\_\_\_\_

**RECORDING ADD ON : SCOPIA XT USB**

€ \_\_\_\_\_

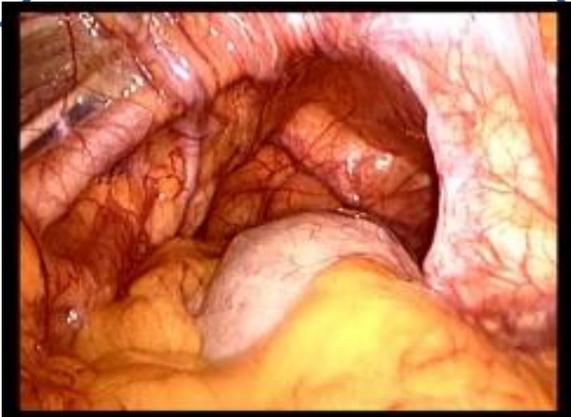
# CONFERENCE ROOM



Hospital LAN



Wall Projector



Wall Display



# CONFERENCE ROOM QUOTATION



**The Price?**  
**GOOD QUESTION!**



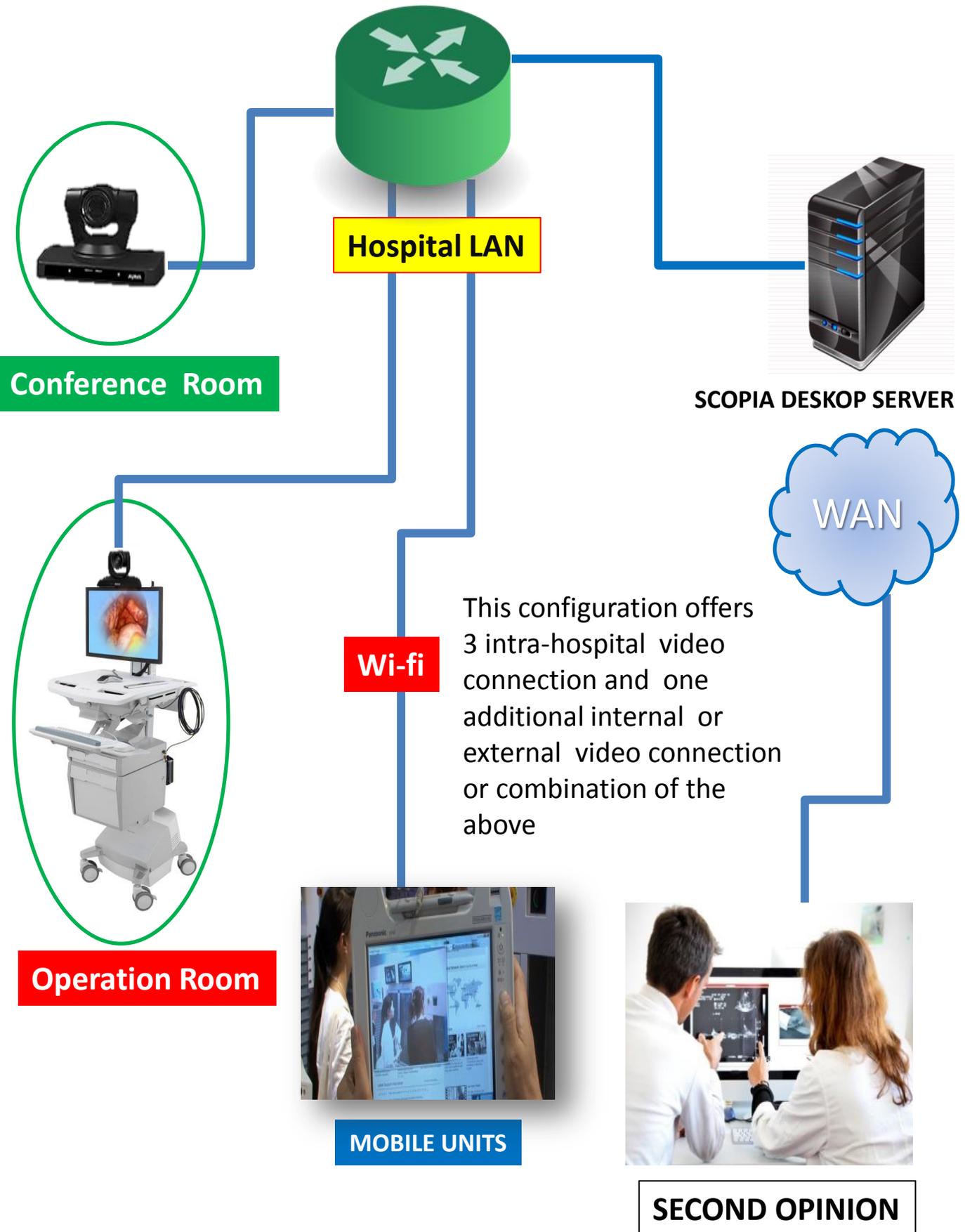
- AVAYA XT 4300 video codec full HD
- Scopia XT Series Camera Mount
- Cable for Camera
- **MCU Scopia XT Full SMB4 (MCU+ SCOPIA DESKTOP):** multi videoconference device .  
Allows up to 4 live contemporary connection including access from desktops  
**(MOBILE UNIT SOLUTION)**

TOTAL € \_\_\_\_\_

## CONFERENCE ROOM ADDITIONAL REQUIREMENTS

- TV/MONITOR 50'' (NOT INCLUDED)
- VIDEO PROJECTOR (NOT INCLUDED)
- AUDIO SYSTEM (NOT INCLUDED)
- MICROPHONE SYSTEM (NOT INCLUDED)

# SCOPIA DESKTOP NETWORK CONFIGURATION



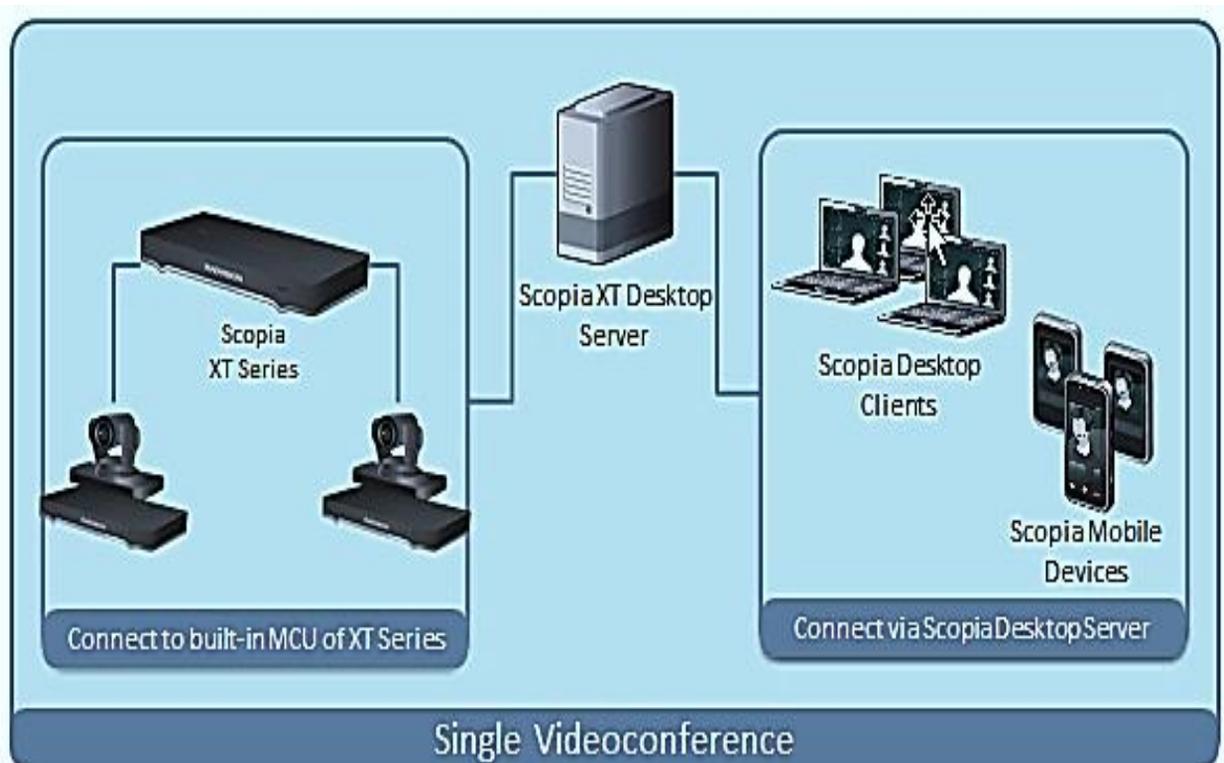
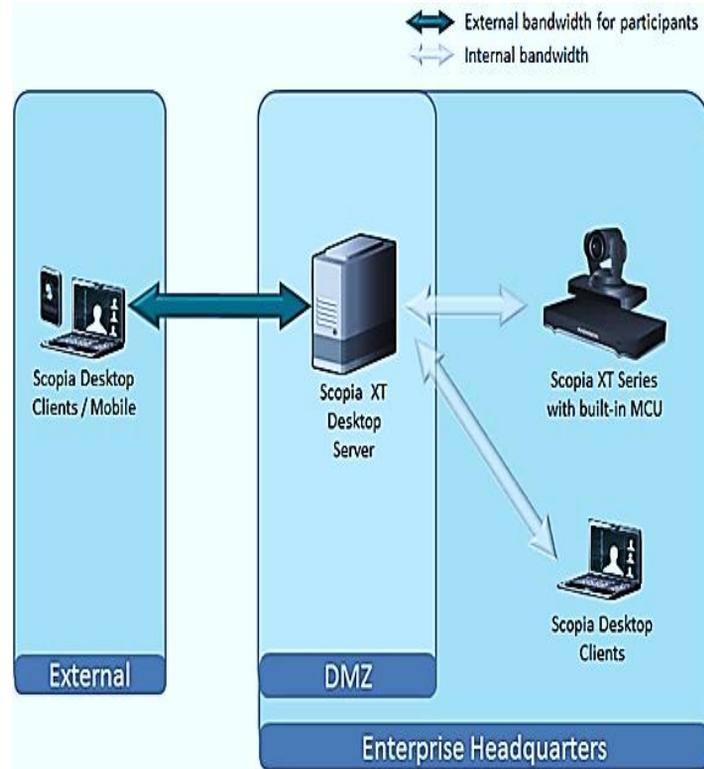
# SCOPIA DESKTOP SOFTWARE REQUIREMENTS

## Scopia® XT Desktop server Software Requirements

The minimum software requirements for the Scopia® XT Desktop server are:

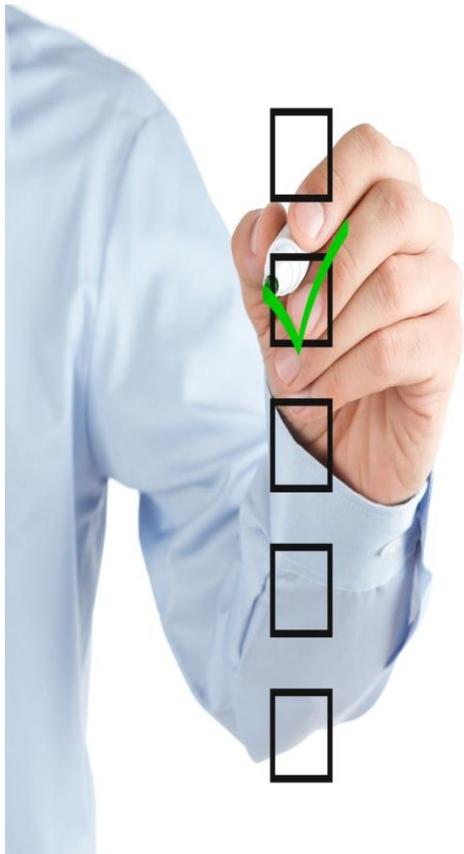
Operating systems:

- Windows® 2012 Server and Windows® 2012 R2 Server
- Windows® 2008 SP2 or Windows® 2008 R2, 32 and 64 bit (English, Japanese)
- Windows 7 Professional





**The Price?**  
**GOOD QUESTION!**



## **MICRO SERVER HP**

(2 DISKS RAID DA 1 TERABYTE, 8 GB RAM, XEON 3  
PROCESSOR , DVD UNIT , INCLUDING WINDOWS  
SERVER LICENCE )

€ \_\_\_\_\_



**The Price?**  
GOOD QUESTION!



## TOTAL COST OF EQUIPMENT

### **Option 1:** Cart powered

- Operation room solution A
  - Conference Room
  - Mobile unit software & server
- Total € \_\_\_\_\_

### **Option 2:** Cart not powered

- Operation room solution B
  - Conference Room
  - Mobile unit software & server
- Total € \_\_\_\_\_

### **Option 3:** Wall mounted screen

- Operation room wall mounted solution
  - Conference Room
  - Mobile unit software & serve
- Total € \_\_\_\_\_

\* For Recorder option add € \_\_\_\_ in all solutions

# SALES CONDITIONS



**The Price?**  
**GOOD QUESTION!**



- VAT NOT INCLUDED
- FOB ANCONA ( Shipment non included)
- 100% Payment for order confirmation
- **Installation and test** **TBD**
- **Training** **TBD**
- **Travels and stay** **TBD**

To evaluate the last three points more details about the site , attendees' and installation period are required

The one who sows creativity  
and innovation,

It collects future



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